

Engineers /Technical Estimators



Responsibilities

- ❖ Design HVAC systems & combinations of products that will bring value added to projects.
- ❖ Provide HVAC systems advice to Consulting Engineers and Mechanical Contractors and select and price various products for inclusion in large scale commercial projects.
- ❖ Research building construction documents and analysis specifications to determine the total cost of equipment ,freight, sundry parts & labour to comply with project specifications and determine appropriate margins to complete quotations.
- ❖ Determine cost estimate targets during the design and development costs recommending sustainable cost effective solutions.
- ❖ Preparing estimates for planning, organising & scheduling project work.
- ❖ Collect and analyse data in order to estimate costs associated with sourcing product and investigate and identify cost reduction opportunities through cost analysis review.
- ❖ Track actual costs relative to budget and report status to Senior Managers and Clients as appropriate.
- ❖ Managing pre bid submissions with Clients and ensuring the relevant documents and budgets are submitted before a bid deadline.
- ❖ Formulating contingency plans and effectively managing risks that may impact cost and time estimates.
- ❖ Ensure Continuous Professional Development and keep track of the latest estimating technology and industry related techniques.
- ❖ Responsibility to incorporate all aspects of the Entropic's values and behaviours in the fulfilment of your role.

Essential Skills

- ❖ 3-5 years plus experience in Engineer/Technical Estimator role in the building construction field.
- ❖ Experience working on large commercial projects.
- ❖ Excellent research , proposal writing and oral presentation skills. Strong analytical & problem solving skills and meticulousness attention to detail.
- ❖ Ability to present CPD presentations on our products to prospective clients & consulting engineers.
- ❖ Strong negotiation skills.
- ❖ Self contained and the ability to work alone at times on assignments.
- ❖ Advanced IT skills and demonstrable competency with software such as AutoCAD BIM, and ability to use various supplier selections software.
- ❖ Ability to interpret information on product data sheets & communicate this information correctly to various stakeholders throughout the sales process.
- ❖ Strong ability to collaborate with Project Teams and stakeholders.
- ❖ Ability to travel extensively and perform site visits.
- ❖ Extensive knowledge of best industry practices & standards. Strong technical knowledge of AHU's Chillers, SFD & Controls.
- ❖ Ability to closely collaborate with other project teams and stakeholders.
- ❖ Key focus on business growth and client relationships.
- ❖ Strong leadership, people management skills and the ability to communicate at all levels , including the ability to influence senior stakeholders.
- ❖ Full clean drivers license.
- ❖ EU. Work Permit
- ❖ Relevant Mechanical Engineering or Building Service degree preferred.(or equivalent).

KPI's /Objectives

- ❖ Achievement of Performance Goals.
- ❖ Projects on time and within budget.
- ❖ Work within Health & Safety guidelines at all times.
- ❖ Build organisational capability through measurement with key metrics that have been identified.